

Board of Trustees Report

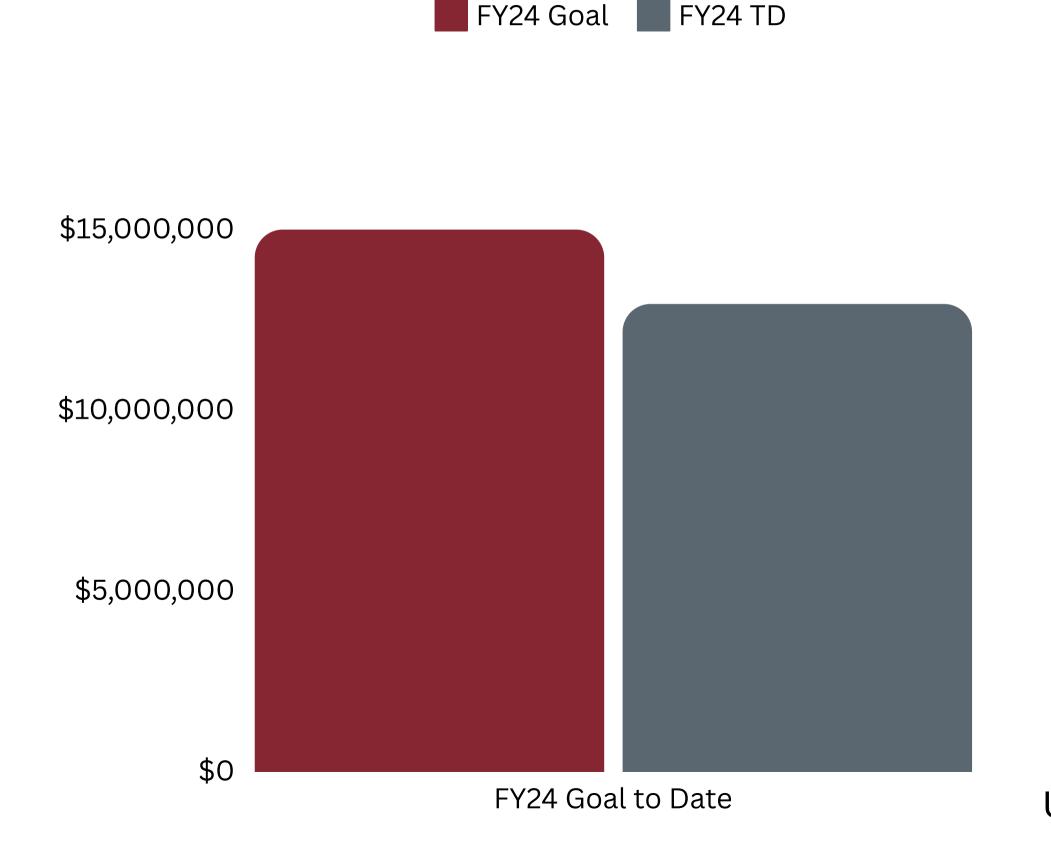
April 23, 2024



NCCentral UNIVERSITY

Division of Institutional Advancement

FY24 Fundraising Goal

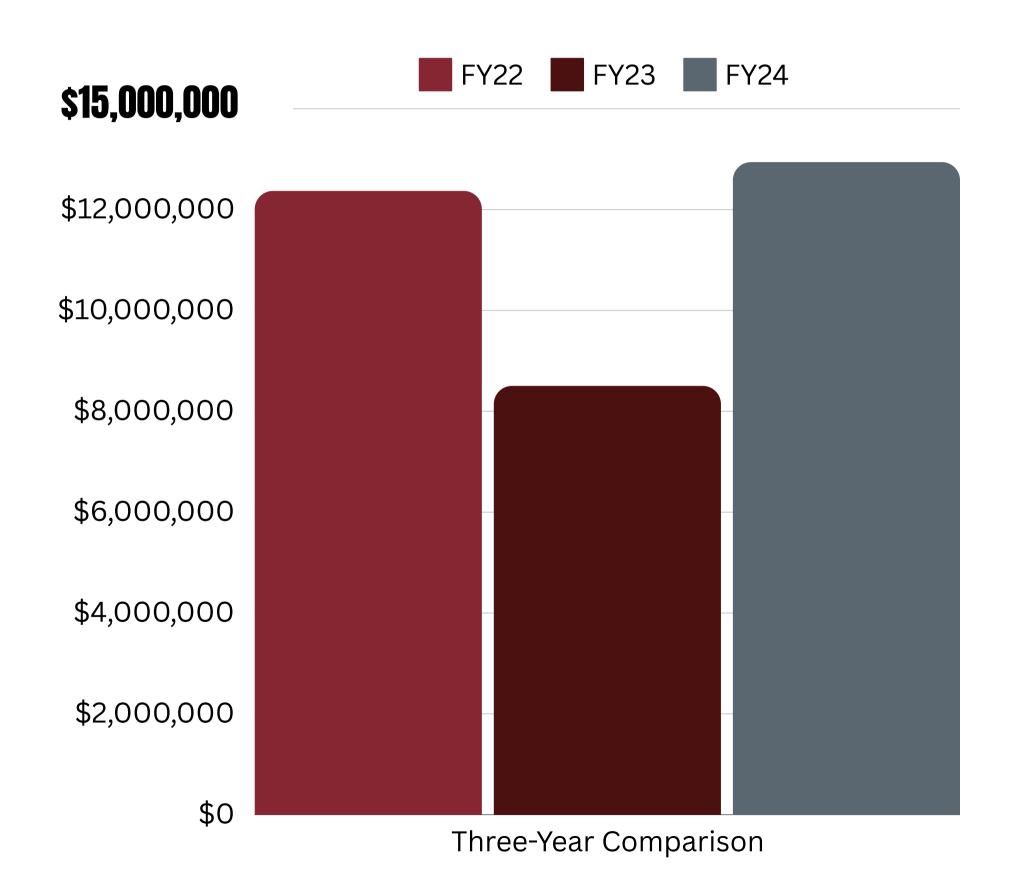


FY24 Goal \$15,000,000

FY24 to date \$12,942,095

* Data as of April 8, 2024. Updated data provided during the meeting.

Year to Date Comparison



FY22 - \$12,370,747

FY23 - \$8,503,670

FY24 - \$12,942,095

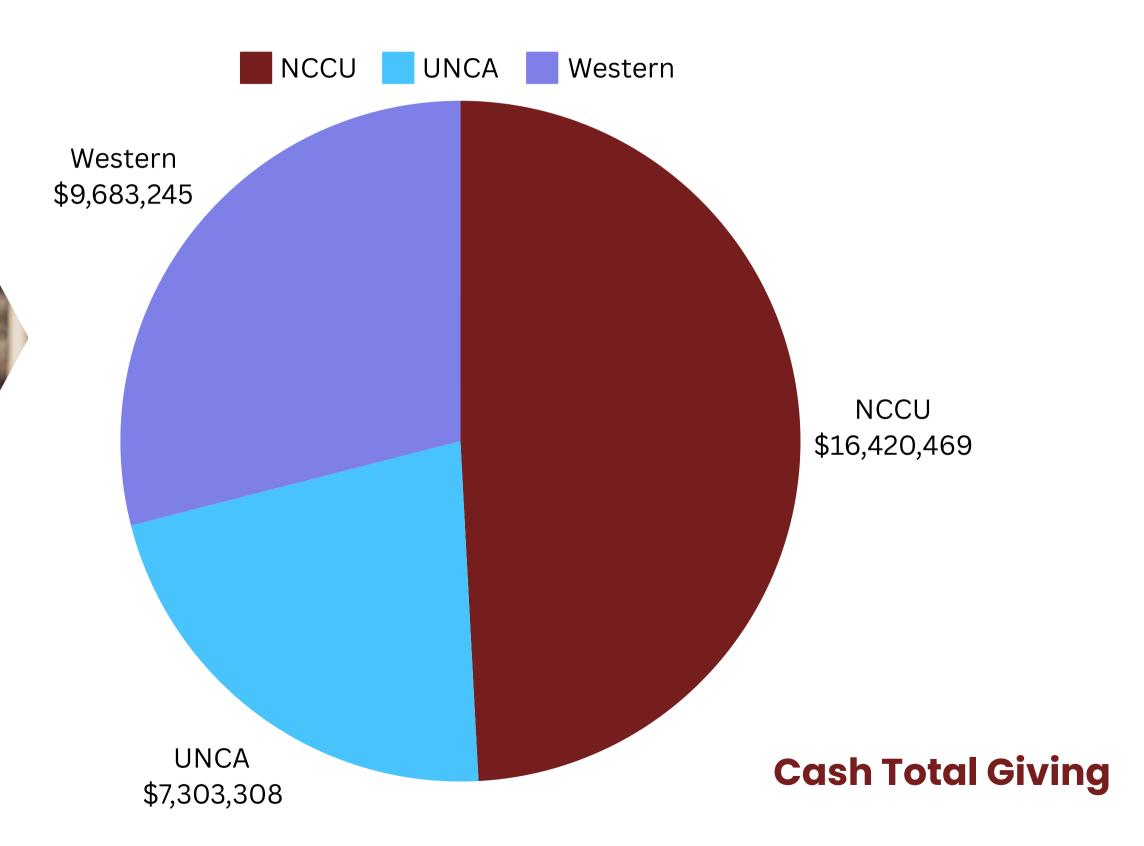
* Data as of April 8, 2024. Updated data provided during the meeting.

UNC System Comparison FY23 Development Activity

| | Gifts and New | | Restricted Giving | | Unrestricted | | Planned Gifts | |
|--|-----------------|-------------------|-------------------|-------|---------------|-------|---------------|--------|
| UNC System Institution | Commitments | Cash Total Giving | (Cash) | % | Giving (Cash) | % | Total FV | % |
| Appalachian State University | \$33,043,529 | \$28,998,225 | \$28,355,586 | 97.8% | \$642,639 | 2.2% | \$8,303,878 | 25.13% |
| East Carolina University | \$92,477,645 | \$38,590,591 | \$38,222,031 | 99.0% | \$368,560 | 1.0% | \$15,224,741 | 16.46% |
| Elizabeth City State University | \$2,810,295 | \$2,882,099 | \$2,815,967 | 97.7% | \$66,132 | 2.3% | \$10,000 | 0.36% |
| Fayetteville State University | \$4,133,710 | \$3,428,552 | \$3,341,741 | 97.5% | \$86,811 | 2.5% | \$45,000 | 1.09% |
| North Carolina A&T State University | \$29,695,949 | \$28,167,914 | \$27,566,324 | 97.9% | \$601,590 | 2.1% | \$325,000 | 1.09% |
| North Carolina Central University | \$17,402,590 | \$16,420,469 | \$16,100,542 | 98.1% | \$319,927 | 1.9% | \$491,300 | 2.82% |
| North Carolina School of Science and Mathematics | \$5,843,156 | \$4,674,522 | \$3,499,738 | 74.9% | \$1,561,697 | 33.4% | \$1,000,000 | 17.11% |
| North Carolina State University | \$235,945,739 | \$127,360,755 | \$126,371,118 | 99.2% | \$989,637 | 0.8% | \$82,234,116 | 34.85% |
| University of North Carolina at Asheville | \$14,295,349 | \$7,303,308 | \$7,016,728 | 96.1% | \$286,580 | 3.9% | \$5,305,268 | 37.11% |
| University of North Carolina at Chapel Hill | \$587,260,128 | \$541,640,416 | \$537,826,768 | 99.3% | \$3,813,648 | 0.7% | \$58,760,482 | 10.01% |
| University of North Carolina at Charlotte | \$55,000,000 | \$28,792,658 | \$26,407,535 | 91.7% | \$2,385,123 | 8.3% | \$4,681,279 | 8.51% |
| University of North Carolina at Greensboro | \$26,944,798 | \$22,642,801 | \$22,456,206 | 99.2% | \$186,595 | 0.8% | \$9,231,594 | 34.26% |
| University of North Carolina at Pembroke | \$3,581,224 | \$3,616,870 | \$3,554,267 | 98.3% | \$62,603 | 1.7% | \$704,768 | 19.68% |
| University of North Carolina School of the Arts | \$8,805,952 | \$6,823,798 | \$5,998,514 | 87.9% | \$825,284 | 12.1% | \$4,600,000 | 52.24% |
| University of North Carolina Wilmington | \$12,301,328 | \$11,339,495 | \$10,904,941 | 96.2% | \$434,554 | 3.8% | \$1,105,000 | 8.98% |
| Western Carolina University | \$13,196,609 | \$9,683,245 | \$9,469,918 | 97.8% | \$213,327 | 2.2% | \$1,317,567 | 9.98% |
| Winston-Salem State University | \$5,039,575 | \$5,365,334 | \$5,228,188 | 97.4% | \$137,146 | 2.6% | \$25,000 | 0.50% |
| | | | | | | | | |
| TOTAL | \$1,147,777,576 | \$887,731,052 | \$875,136,112 | 98.6% | \$12,981,853 | 1.5% | \$193,364,993 | 16.85% |



UNC System Comparison FY23 Development Activity



Development Engagement



CEO Roundtable on Cancer



The Yardi Foundation



Biogen

Institutional Advancement Strategic Plan

Goal #1

Create a culture of transformational philanthropy in the NCCU community.

Objective 1.2

Increase philanthropic giving and engagement across fundraising functions.

Goal #2

Strengthen value-added collaborations with internal and external constituent partners.

Objective 2.2

Increase the pipeline for Corporate, Foundation, and Organization partnerships.

Alumni Engagement at the MEAC









Chevella Thomas, '82 honored as a Distinguished Alumni

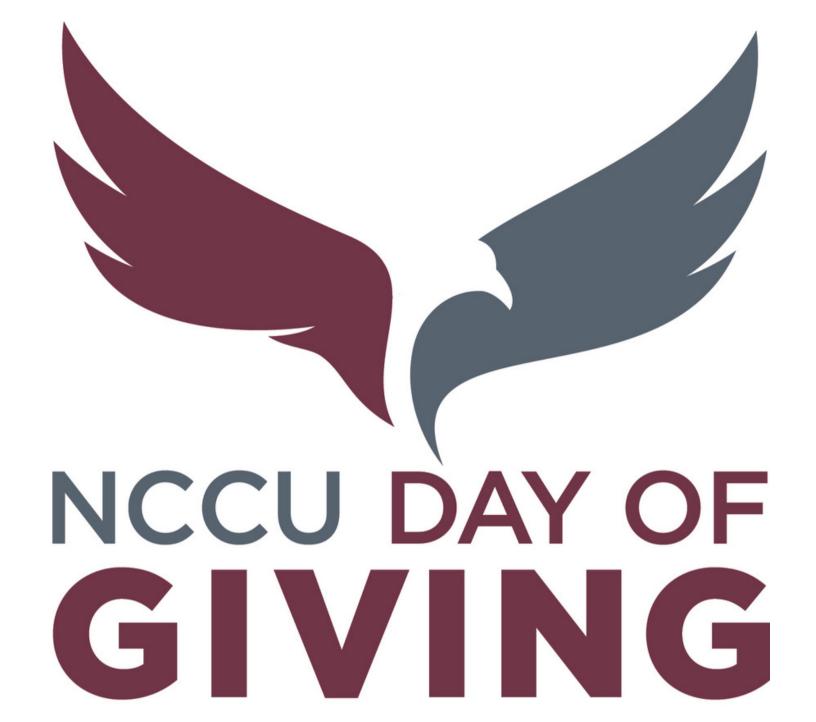


The MEAC Eagle Club

Boat Ride



Donald, '93 and Montressa McMillan donate \$125K



2024

North Carolina Central University

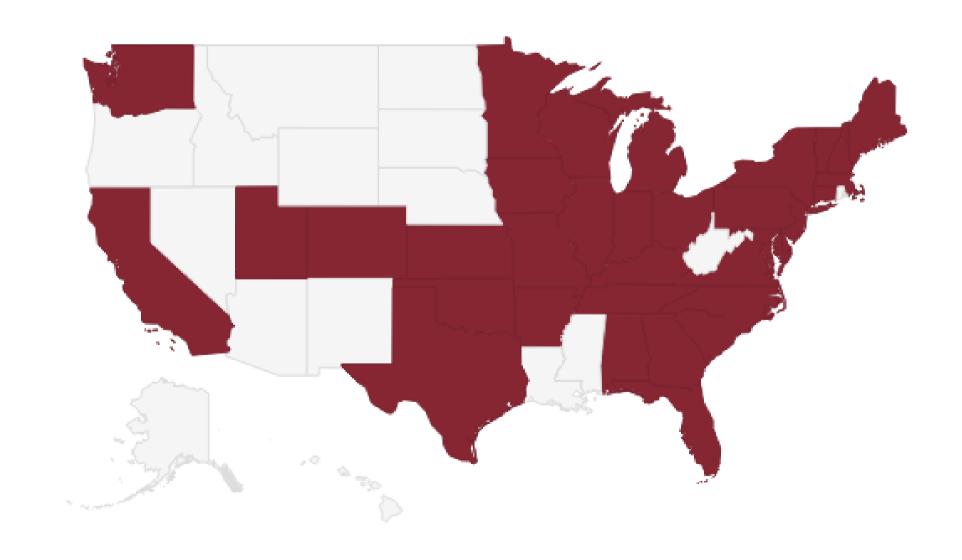
TUESDAY, APRIL 2, 2024 GOAL: \$600,000 \$788,431

Donated

131% of \$600,000 goal

1,305

Donors



Top Preformance



Alpha Lambda Chapter

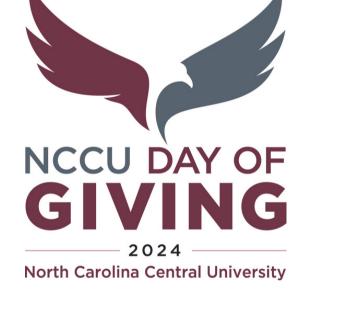
Endowment

101%

Funded

163 Donors

\$25,300 Donated





Donor Affiliations

| _ | | |
|----------|-----|--|
| | 58% | Alumni |
| | 2% | Students |
| Åڼ | 2% | Parents |
| | 3% | Faculty |
| | 4% | staff |
| iik | 3% | Friends |
| iik | 13% | Greek Affiliated |
| | 2% | First-time Donor |
| * | 11% | Alpha Lambda (AL) Chapter of Delta Sigma Theta Sorority, Incorporated |



RETIREMENT Ochration

The North Carolina Central University
Board of Trustees
cordially invites you to join us
for a retirement celebration honoring
Chancellor Johnson O. Akinleye
and Mrs. Juanita Akinleye

SATURDAY

27

6 P.M.

2024

North Carolina Central University Student Center Durham, North Carolina

> Tickets / \$100 Per Person Formal Attire Required





ThankYou



NCCentral UNIVERSITY

Division of Institutional Advancement